

COLLIERS CRE STANDARD TERMS OF BUSINESS

These are the terms upon which Colliers CRE plc trading as Colliers CRE agrees to act for you. Our agreement takes effect from the date we agree to accept your instructions but these terms will apply from the date we provide you with a copy of them.

1.0 DEFINITIONS AND INTERPRETATIONS

- 1.1 Terms means the terms of business set out in this document and include any other terms and conditions set out or referred to in our Instruction Letter. These Terms apply to all services that you instruct us to provide and cannot be varied or amended except in writing and signed by you and us.
- 1.2 Client (referred to throughout as 'you') means the person, company, firm or other legal entity named in our Instruction Letter. We will not accept instructions to act for any alternative person, company, firm or other legal entity nor will these Terms apply unless we have agreed in writing to act for that alternative entity. We reserve the right to refuse to act for such an alternative entity until (if at all) we have undertaken due diligence to fulfil our internal credit, money laundering and risk obligations. In the event that we are instructed to act for a single purpose corporate vehicle we reserve the right to require and be provided with a parent company guarantee for our fees before accepting instructions to act.
- 1.3 Colliers CRE (referred to throughout as "Colliers CRE" "we" or "us") is the trading name of Colliers CRE plc.
- 1.4 Instruction Letter means the letter of instruction, proposal or tender which is sent to you with these Terms. In the event that there is any conflict between the terms set out in this document and the terms set out in the Instruction Letter the terms in the Instruction Letter shall take precedence.
- 1.5 Services means the specific services set out in the Instruction Letter and any other services which we agree in writing to provide.
- 1.6 Sole Agency or Joint Sole Agency – unless specified to the contrary in the Instruction Letter by instructing us to dispose of a Property you grant us Sole Selling Rights.
- 1.7 The Property – means the assets (including shares in a company) which are the subject of our instructions and all other assets in which an interest is acquired by a purchaser including contents fixtures and fittings and any business carried on at the Property.
- 1.8 Purchaser includes a tenant or licensee.

2.0 FEES

- 2.1 Our fees are as stated in the Instruction Letter.
- 2.2 Where we agree to act jointly with another professional then the fee payable to us will be an agreed proportion of the total fee due. In the absence of such an agreement we shall be paid in equal proportion to the other professional(s).
- 2.3 Abortive Fees
 - (a) Unless otherwise agreed in writing if you instruct us to act for you and thereafter the transaction or instruction becomes abortive because you withdraw or you terminate our instructions we shall be entitled to 50% of the fee we would otherwise have received had the matter proceeded to completion.
 - (b) Whether the transaction or instruction concludes or not the disbursements and expenses referred to in Clause 3.0 below will be payable by you in any event.
 - (c) In the case of consultancy services an abortive fee will be calculated according to our hourly rate at the time for all work done.
- 2.4 Additional Work
Where we are required to undertake additional work outside the agreed scope of the Services additional charges will be made by arrangement.

3.0 DISBURSEMENTS AND EXPENSES

- 3.1 We will provide you with an estimate of disbursements and expenses prior to incurring them. Such items include but are not limited to travel, advertising and marketing (including 'for sale' and 'to let' boards), in-house mailing, printing, maps, photography, photocopying, library and data services, research, bank references, planning applications and RICS and other regulatory fees.

- 3.2 Disbursements and expenses may be charged to you as soon as they are ascertained or incurred, whether or not our instruction proceeds to a conclusion.
- 3.3 You agree to indemnify us against any liability on our part in respect of such disbursements and expenses.
- 3.4 In all circumstances in which your instructions involve an amount of administration on our part, such as photocopying, faxing etc, we shall be entitled to add an administration charge to our bills to cover such expense.

4.0 CHARGES DUE

- 4.1 We will be entitled to issue an invoice and our fees will become due for payment free from any discount, deduction set-off or counter claim:
 - (i) On the date specified in the Instruction Letter
 - (ii) When you withdraw your instructions (in which case Clause 2.3 applies).
- 4.2 In all other cases charges become due on the date that we issue an invoice for the services provided and/or the disbursements and expenses incurred.
- 4.3 All invoices are payable by you upon delivery to you.

5.0 TAXES

- 5.1 The fees disbursements and expenses referred to in these Terms and in the Instruction Letter are all subject to the addition of VAT where applicable (and any other taxes whether UK or overseas which may arise).

6.0 INTEREST

- 6.1 Unless otherwise agreed in writing, in default of payment by you within 21 days of delivery of an invoice, interest will be chargeable upon outstanding invoices at the rate of 6% above the Bank of England minimum lending rate from time to time from the date of our invoice until payment.

7.0 AMBIT OF SERVICES

- 7.1 We accept no liability for the interpretation of title or tenancy documents and unless specifically instructed to report on them we do not warrant that properties on which we advise are in satisfactory structural order; that any land is free from contamination; or that any land or premises has planning permission or is capable of being developed for the purposes for which it may be required.
- 7.2 We will perform the Services within a reasonable period of time after acceptance of your instructions on the basis that:
 - (a) Any estimates of the time for performance of the Services are not to be legally binding upon us; and
 - (b) We shall be entitled (but not obliged) to delegate performance of the Services (or any part of them) by instructing one or more other persons, firms or companies (whether as sub-agent or in any other capacity) upon such terms as we consider appropriate in our absolute discretion.
- 7.3 It may be necessary as part of our work to instruct specialist consultants on your behalf. We will not do so before obtaining your authority. Once you have authorised us to instruct such specialist consultants you will be responsible for payment of their fees and matters relating to their performance. In accepting your instructions to instruct such specialist consultants we do not warrant their competence. If we are instructed by you to supervise the work of such specialist consultants we will be entitled to charge an additional fee calculated by reference to the time incurred in doing so.

8.0 INFORMATION PROVIDED

- 8.1 Unless you inform us in writing to the contrary we shall not be required to check or approve the accuracy of information provided to us by you or others.

- 8.2 Unless you inform us in writing to the contrary you hereby warrant the accuracy of all information provided to us by you or on your behalf on the basis that you expect us to rely upon it.
- 8.3 You undertake to indemnify us against all costs, claims, charges and expenses of whatever nature which may arise as a result of any such information proving to be inaccurate (whether wholly or in part) or incomplete.
- 8.4 Subject only to Clause 12 below any information which we acquire from you in the course of performing instructions may be used by us for any other purpose unless you instruct us in writing at any time prior to such use by us.
- 9.0 OUR REPORTS**
- 9.1 In relation to any written report or advice prepared by us you agree that neither the whole nor any part of our report or advice may be included in any published document, circular or statement or published in any way without our written approval prior to publication.
- 9.2 Copyright in any reports, documents or other material provided to you by us shall remain our property at all times.
- 10.0 PAPERS**
- 10.1 After completing our work, we are entitled to keep all and any of your papers and documents until our fees and charges are paid in full.
- 10.2 Unless you instruct us to the contrary, you hereby agree that we may destroy papers or documents relating to the Services six years after the date of the final invoice that we send you for the particular matter.
- 11.0 E-MAIL**
- 11.1 We shall treat receipt of an e-mail from you as a request to us to communicate with you by e-mail.
- 11.2 If you intend to communicate with us by e-mail, by accepting these Terms you confirm that you understand the risks of doing so and you authorise us to act upon electronic instructions which have been transmitted (or appear to have been transmitted) by you.
- 12.0 DATA PROTECTION**
- 12.1 We will not disclose to any third party any personal data without your express authority to do so.
- 12.2 You agree that we may receive and retain documentary proof required by the Money Laundering Regulations 2003 and can disclose it to any Government authority that is legally entitled to request it. For the purposes of this clause only, you release us from our obligations under Clause 12.1 above.
- 12.3 We may occasionally use your contact details to inform you of property updates, client seminars, and the like. By accepting these Terms you consent to our sending you such information. If you do not wish to receive such information, please advise us by writing to the Data Protection Officer at our address.
- 13.0 LIMITATION OF LIABILITY**
- 13.1 In relation to any Services provided by us to you the following limitations apply:
- 13.2 You agree not to bring any claim for any losses against any director, employee or consultant of Colliers CRE (each a "Colliers CRE Person"). You hereby agree that a Colliers CRE Person does not have a personal duty of care to you and any claim for losses must be brought against Colliers CRE. It is agreed that any Colliers CRE Person may enforce this clause under the Contracts (Rights of Third Parties) Act 1999 but that these terms may be varied at any time without the need for them to consent.
- 13.3 We will not be liable in respect of any of the following:
- for any services outside the scope of the Services agreed to be performed by us;
 - to any third party;
 - in respect of any consequential losses or loss of profits.
- 13.4 Where any loss is suffered by you for which we and any other person are jointly and severally liable to you the loss recoverable by you from us shall be limited so as to be in proportion to our relative contribution to the overall fault.
- 13.5 Our aggregate liability to you in relation to any matter or transaction (including liability for negligence or breach of Contract) shall be limited to £10 million. This limit applies to each and every transaction and retainer and any subsequent work we undertake for you unless expressly overridden in a subsequent Instruction Letter signed by a director of Colliers CRE.
- 13.6 The exclusions and limitations in this paragraph will not exclude or limit any liability for fraud or dishonesty or for liabilities which cannot lawfully be limited or excluded.
- 14.0 INDEMNITIES**
- 14.1 You agree to indemnify us against all costs, claims, charges and expenses which we shall incur by reason of (but not limited to):
- Use of any of our work for purposes other than those agreed by us.
 - Misrepresentation by you or with your authority to third parties of advice given by us.
 - Misrepresentation to third parties of the extent of our involvement in any particular project.
- 14.2 You also agree to indemnify us against any and all damages or liability suffered by us, arising from the use by us of material provided by you to us the copyright of which is vested in some third party.
- 15.0 ASSIGNMENT**
- 15.1 Neither this agreement nor any of its terms may be assigned by either you or us to any third party unless agreed in writing.
- 16.0 TERMINATION OF INSTRUCTIONS**
- 16.1 We may terminate any agreement governed by these Terms immediately by notice in writing:
- Where as a result of circumstances outside the control of both of us the Services become impossible of performance or;
 - Where you have rendered the Services impossible of performance or;
 - You have provided incorrect information to us contrary to Clause 8 above upon which we have relied or;
 - If you have not made payment by the due date of any sum payable to us or;
 - At any time in the event that you are in material breach of your obligations to us or;
 - Without assigning any reason and on the basis that you are under no obligation to pay any fees in respect of the matter and that we are under no obligation to perform any further services.
- 16.2 You may terminate any agreement governed by these Terms by giving not less than 28 days notice in writing. However, if the Instruction Letter states a minimum period for our instruction, notice to terminate may not be given so as to expire before the end of that period.
- 16.3 On termination of our instructions you will be liable to pay to us any outstanding disbursements and expenses and you will remain liable for any fees arising under Clauses 2, 3 and 5 of these Terms.
- 16.4 Notwithstanding termination of our agreement with you the provisions of Clauses 1 to 10, 12, 13, 14, 18 and 19 shall remain in full force and effect.
- 17.0 COMPLAINTS**
- 17.1 We operate a procedure for complaints handling as required by the Royal Institution of Chartered Surveyors. A copy will be provided on request.
- 18.0 LAW AND JURISDICTION**
- 18.1 These terms of business are subject to the laws of England and Wales.
- 18.2 Any dispute shall be subject to the exclusive jurisdiction of the English Courts.
- 18.3 If a court rules that any provision of these Terms is invalid or unenforceable this will not affect the validity of the rest of the Terms which will remain in force.
- 19.0 RIGHTS OF THIRD PARTIES**
- Except as set out in Clause 13 none of the Terms shall be enforceable under the Contracts (Rights of Third Parties) Act 1999 by a third party. No third party will be entitled to rely on any Report or advice except as agreed in writing by us.